



**FLUID POWER  
 MARKET OUTLOOK  
 WEB CONFERENCE**

*FRENCH PRESENTATION  
 20 March 2025*



**1) HYDRAULICS**



**HYDRAULICS**

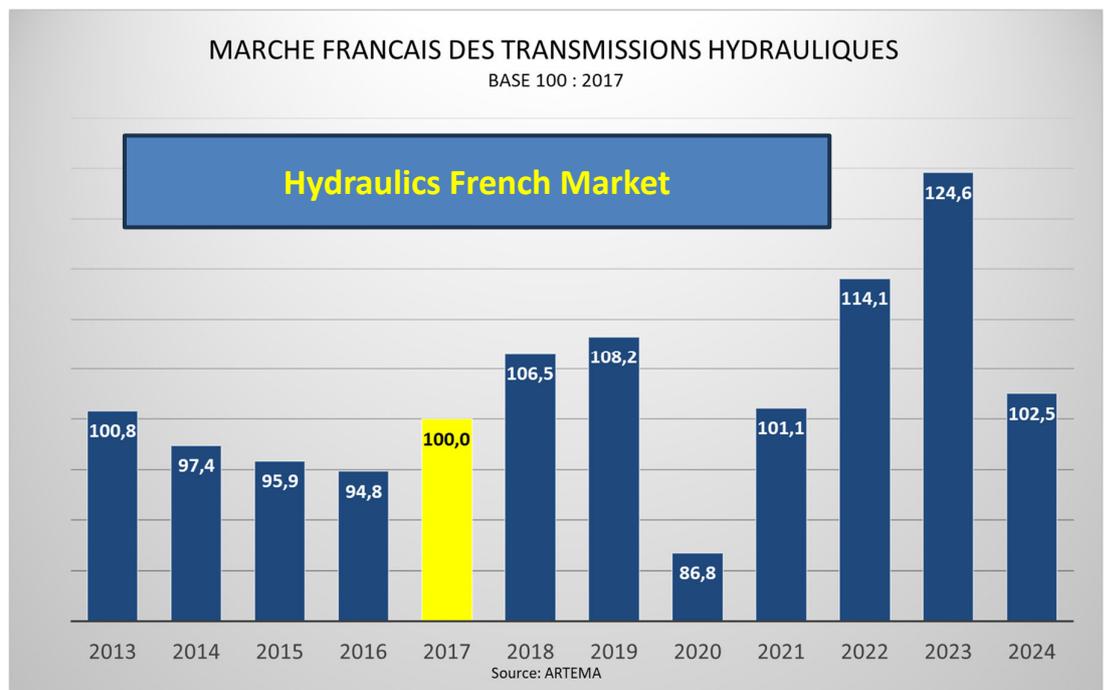
**2024/23**

**National Home  
 sales : -18%**

**Orders : - 3%**

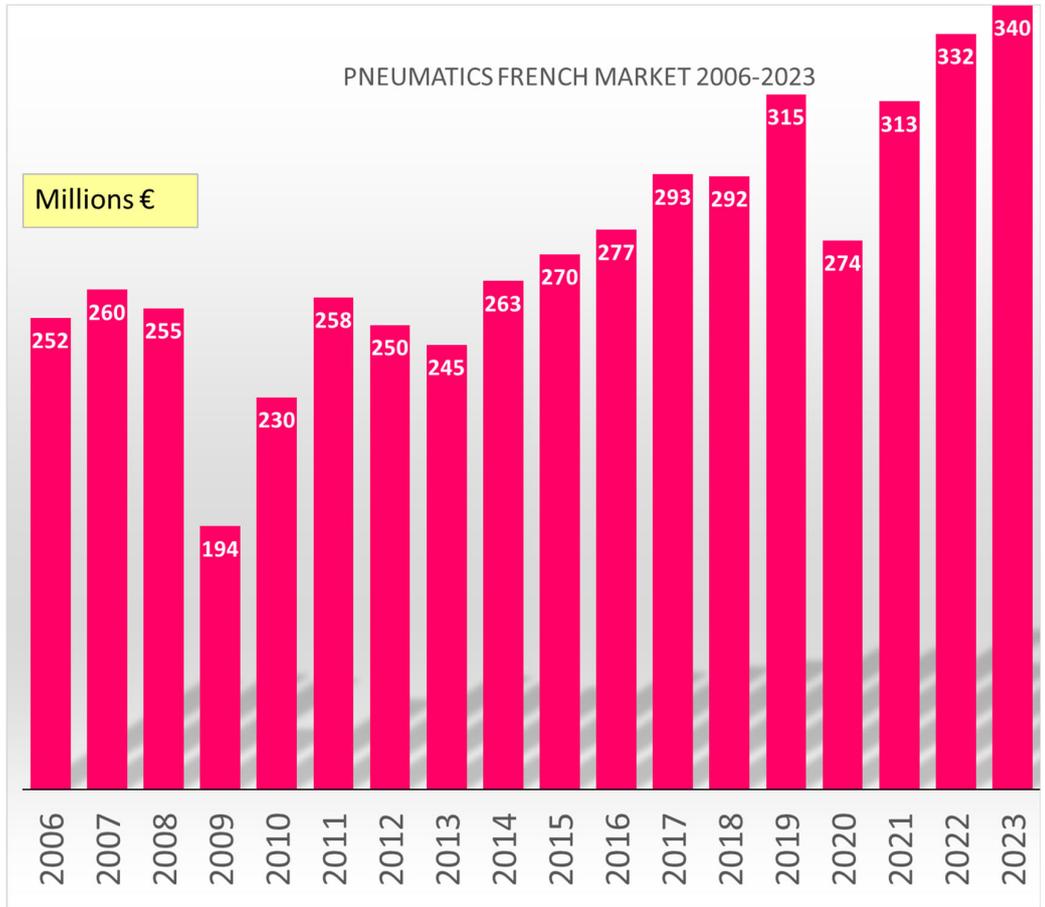
**2025 (f) : 0%**

MARCHE FRANCAIS DES TRANSMISSIONS HYDRAULIQUES  
 BASE 100 : 2017





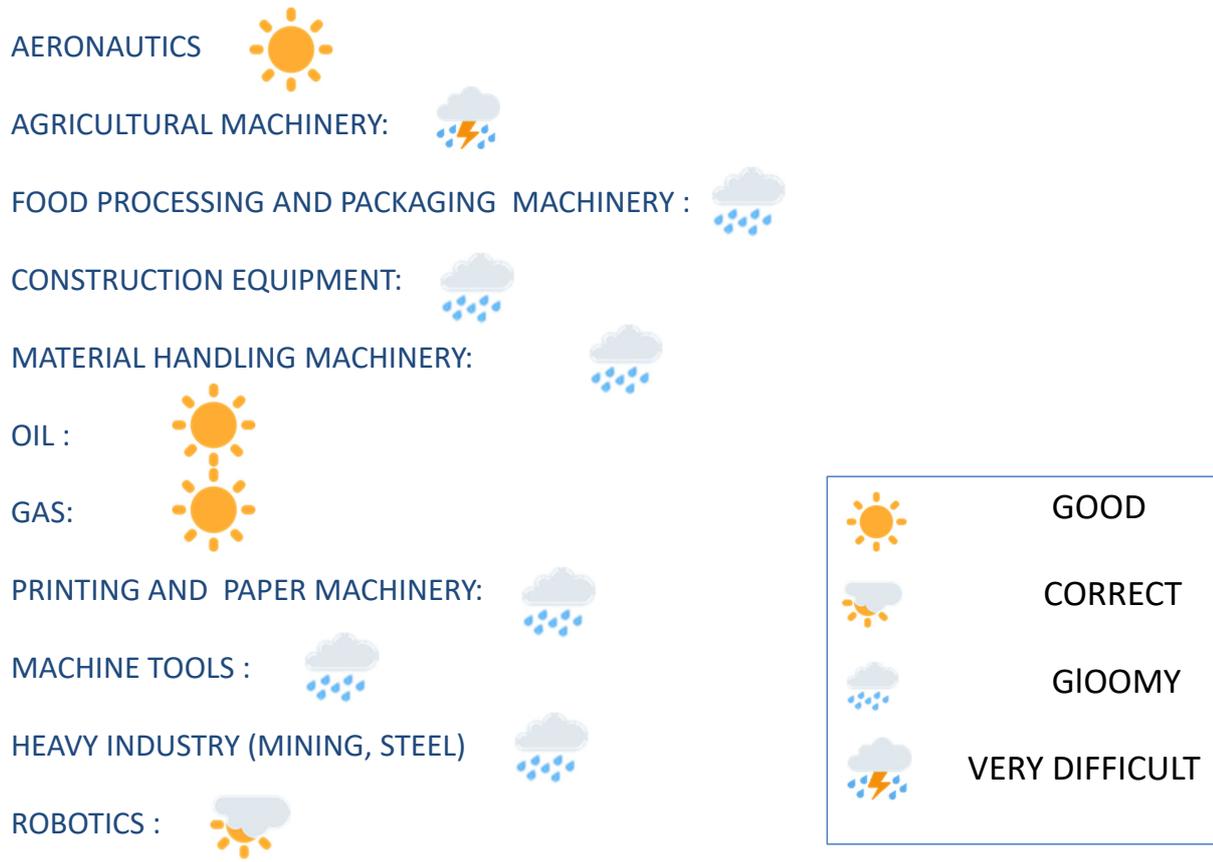
**Pneumatics**  
**2024/2023**  
**National Home**  
**sales : -5%**  
**Orders : -4%**  
  
**2025 (f) : -3%**



3) **What is the country market trend 20 03 2025 ?**



- In Hydraulics Mobile : the situation is a little better for mobiles in January, but February is not good.
- For Hydraulics Industry, a poor January but a month of February better and a backlog that is slowly recovering.
- For Pneumatics, January and February remained negative. January, which is always a special month, stays steady in terms of orders.
- Payment delays increasing in number and duration.
- Everyone looks at each other and waits for investment to pick up.
- The economic situation in Germany, our main commercial partner, is a major source of concern.
- Finance Act (FFA) for 2025 was finally adopted on 6 February 2025 by the French Parliament.
- The building industry is doing better thanks to the Finance Act and the European Central Bank's interest rate cut.



THANKS FOR YOUR ATTENTION