



**FLUID POWER MARKET OUTLOOK  
GENERAL ASSEMBLY**

*FRENCH PRESENTATION  
14 June 2024*

**ARTEMA in brief**

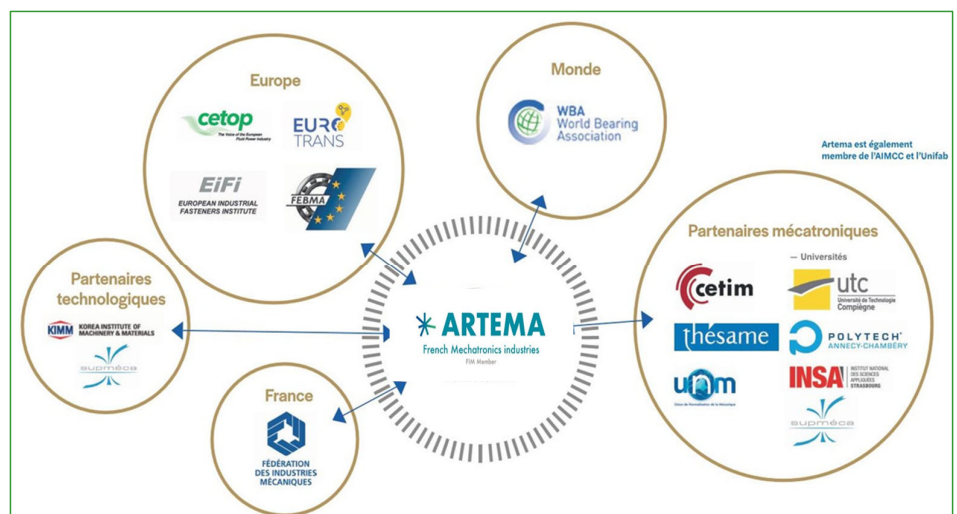
**ARTEMA Ecosystem**

**7 different groups**

- Sealing technology
- Fasteners
- Pneumatics
- Hydraulics
- Mechanical drives
- Bearings and Linear motion
- Mechatronics



**150 member companies**



**Turnover 2023 : 8,5 billion €  
Around 50% export  
35 000 employees**



## HYDRAULICS

**2023/2022 (National Home sales) : + 9 %**

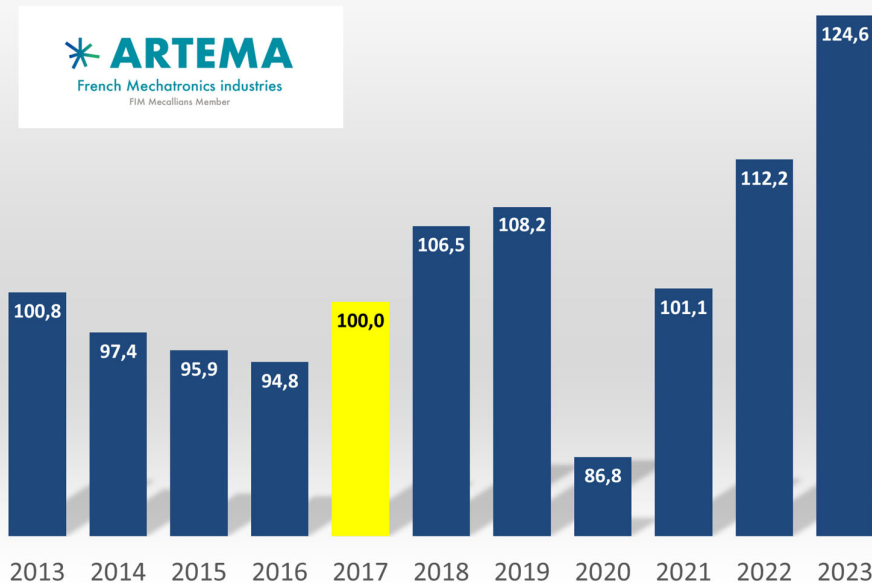
**January-April 24/23**

**National Home sales : -13%**

**Orders : -3%**

**2024 Forecast : < 0**

FRENCH MARKET HYDRAULICS 2013-2023  
INDEX 100 : 2017



## Pneumatics

**2023 (National Home Sales): 340 M€**

**2023 /2022 : +2%**

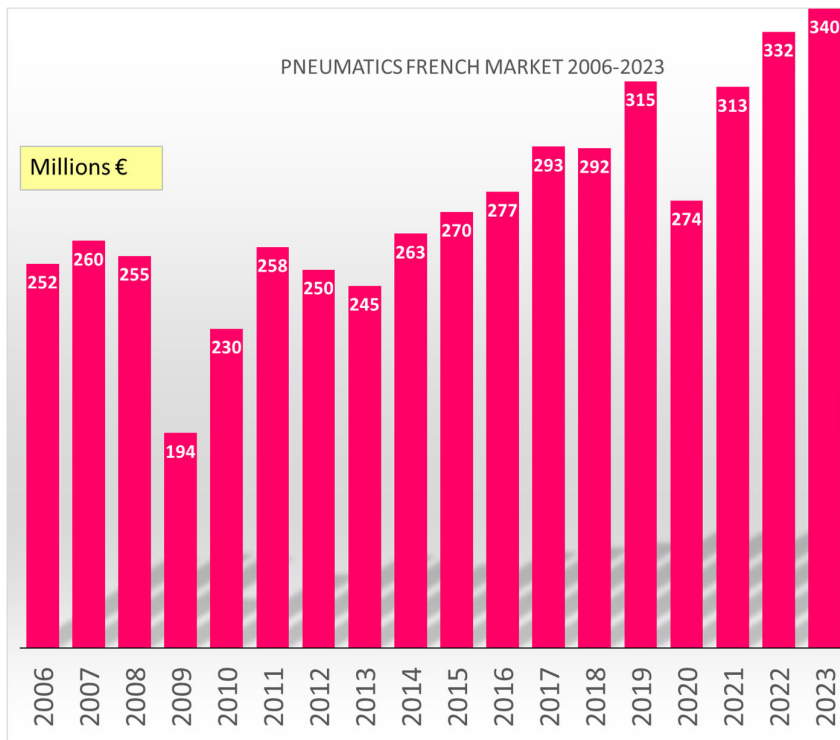
**January-April 24/23**

**National Home sales : -4%**

**Orders : 0%**

**2024 Forecast : -3%**

PNEUMATICS FRENCH MARKET 2006-2023





- **Fluid power market** in France is down for the first five months.
- **New orders** picked up in April for the first time since January.
- **All hopes** are pinned on the 2nd half of the year for a possible turnaround in the economy.
- **There's business but** the investment isn't there yet, there's no general trigger.
- **Find qualified people** to work in the fluid power industry is very challenging.
- **General comments for industry:**
  - ✓ Industrialists' concerns about the price of electricity are still with us today.
  - ✓ Houthi attacks in the Red Sea considerably delay maritime traffic
  - ✓ Geopolitical tension is at its peak and goes beyond economic issues.

## WEATHER TRENDS PERCEIVED BY ARTEMA MEMBERS



AGRICULTURAL MACHINERY:



FOOD PROCESSING AND PACKAGING MACHINERY :



CONSTRUCTION EQUIPMENT:



MATERIAL HANDLING MACHINERY:



OIL :



GAS:



PRINTING AND PAPER MACHINERY:



MACHINE TOOLS :



HEAVY INDUSTRY (MINING, STEEL):



ROBOTICS :



GOOD



CORRECT



GLOOMY